

## Available Position

**Job Title:** Solar Sales Consultant  
**Organization:** SolSource Inc.  
**Reports to:** Vice President of Sales  
**Date Available:** 1/15/2010

### Job Description:

- Design and sell solar PV and thermal hot water systems to the residential market in Colorado.
- Promote SolSource at events and meetings.
- Build sales territory.
- Generate new leads.
- Manage existing client base.
- Provide operational support.

### Qualifications:

- 5 years sales experience.
- Track record of successful quota attainment.
- Technical or construction sales background.
- Experience generating leads and building a territory.
- Familiar with construction terms.
- Excellent communication and presentation skills.
- Experience with sales/client management software.
- Experience with Microsoft Office Suite.

### Work Conditions

- Overtime may be required in order to meet project deadlines.
- Must be physically able to take roof measurements.
- Physically able to participate in training sessions, presentations and meetings.
- Travel is required for purpose of meeting with clients, inspectors, third-party contractors as well as long distance projects.

### Compensation:

Base salary and variable compensation available.

Please send yours resume and cover letter to VP of Sales at [dlyskawa@solsourceinc.com](mailto:dlyskawa@solsourceinc.com).